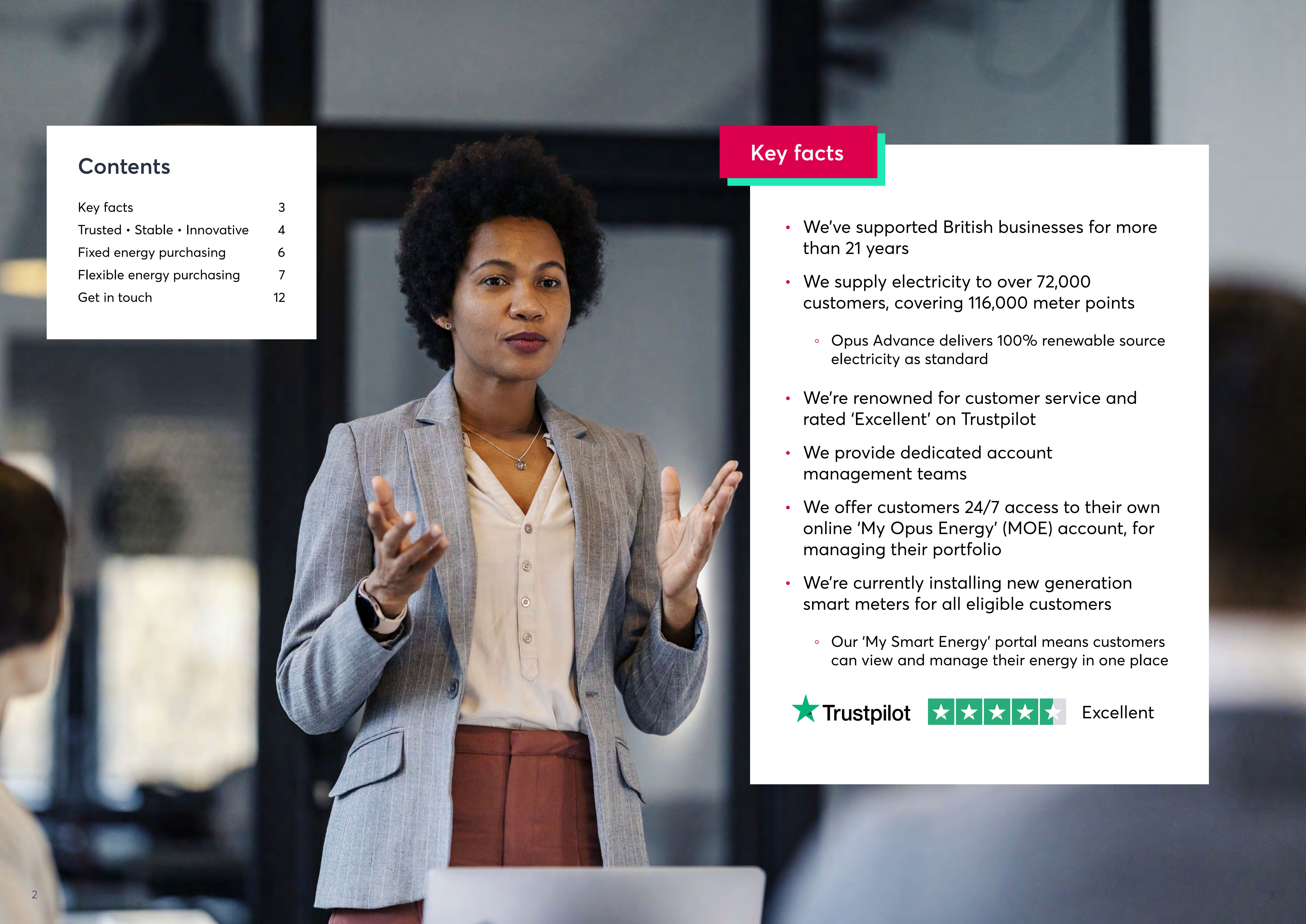
Your reliable partner

OPUS energy
Part of Drax Group



Contents

Key facts

- We've supported British businesses for more than 21 years
- We supply electricity to over 72,000 customers, covering 116,000 meter points
  - Opus Advance delivers 100% renewable source electricity as standard
- We're renowned for customer service and rated 'Excellent' on Trustpilot
- We provide dedicated account management teams
- We offer customers 24/7 access to their own online 'My Opus Energy' (MOE) account, for managing their portfolio
- We're currently installing new generation smart meters for all eligible customers
  - Our 'My Smart Energy' portal means customers can view and manage their energy in one place

Trustpilot Excellent

Why Opus Energy?

Trusted for over two decades

We've been working in partnership with business customers and energy partners like you since 2002.

Our experience in the B2B energy market allows us to deliver a range of fixed and flex supply plans for both standalone and basket portfolios. It also means we're able to handle specific requirements while continuing to offer our industry expertise and a high-quality service.

All with the aim of making your life as easy as possible.

Stable for the long-term

In 2017, we became part of Drax Group – the UK's largest source of renewable electricity by output and the world's second largest producer of sustainable biomass.

This means we're fully supported by an international corporation with generation activities vital to this country's security of supply and transition to renewable power. As part of Drax, we also have financial stability – something that's eluded many other suppliers over recent years.

Innovative for today and tomorrow

Drax has a history of finding innovative solutions to difficult problems. A prime example is the transformation of Drax Power Station from coal to biomass: Europe's largest decarbonisation project.

This achievement, and all current and future activities, align with the Group's purpose – to enable a zero carbon, lower cost energy future – and ambition: to be carbon negative by 2030.

Integral to achieving both is our development of Bioenergy with Carbon Capture and Storage (BECCS) technology. BECCS is a game-changer in terms of tackling climate change and helping industries to decarbonise.

Learn more at drax.com.

Thankful for your time

We just want to say 'thanks' for taking the time to consider us as your potential energy partner.

We'd love the opportunity to work with you and your clients – and to power your businesses forward.

Fixed energy purchasing

Give your clients peace of mind by fixing power costs.

To provide budget certainty, you can fix each client's electricity and non-energy costs up front for the duration of the contract.

Flexible energy purchasing

Regain control with our flexible supply contracts.

Whether you're looking to partner with us for a standalone or basket flex portfolio, our trading and billing options will support your strategy for any non-micro business clients. And it gives everybody concerned the required level of budget certainty.

We'll give you full visibility of your flex portfolios, with access to your tradable volume, billing reconciliation and reporting. Plus, our dedicated Flex team will be on hand to support you.

See page 8 and 9 for details about our Evo Percentage offering, and pages 10 and 11 for info on Evo Block.

Our fixed energy contract

While the table below shows our standard fixed product offering, we're open to discussing any specific requirements you may have.

Configuring your fixed contract	
Duration	Variable contract lengths (as agreed at point of sale)
Meter types	LV and HV HH/NHH
Portfolio management	**Site additions:** • You can add sites at any time • The additions can have the same end dates yet include varying meter types • We'll automatically include additions in your client's existing smart meter installation program • We can process new connections as site additions **Site removals:** We can process these for you, and will cover: • Change of Tenancies (CoTs) • De-energisations and disconnections on your behalf **Volume tolerance:** • HH: 10% monthly tolerance • NHH: If more than 50% of consumption leaves the contract Our account management team can provide you with a range of reports and support your billing requirements
Energy purchasing	Fully fixed
Payment terms	• Our standard payment terms are 10 days • We can also offer 14 and 21 days

Flexible energy purchasing – Evo Percentage

Use our online portal, Evolution, to trade in as little as 1% tranches of your monthly, quarterly or seasonal volume – without fixing a residual price or shape fee.

Evolution lets you complete trades, manage your position, and your clients' monthly adjustments, at the click of a button.

And with Evo Percentage, we'll apply the prices you achieve to your residual volume using our unique Commodity Adjustment Factor (CAF), so you can spread your purchasing decisions over the duration of the contract.

Evo Percentage is available for stand-alone clients as well as multiple clients in a basket. Baskets allow you to bring clients together and give them the benefits of flexible purchasing.

Configuring your contract

	Stand-alone	Baskets
Duration	Variable contract lengths (as agreed at point of sale)	
		Staggered start dates and simultaneous end dates
Minimum volume	5GWh	12GWh (aggregate of all customers) (Per customer minimum contract volume is 150,000kWh)
Meter types	LV and HV HH/NHH	
Portfolio management	**Site changes:** • Add or remove sites (may require revised CAF or forecast) • Fixed bridging contracts are available **Volume tolerance:** • HH: 10% monthly tolerance • NHH: If more than 50% of consumption leaves the contract	
	• We'll provide a breakdown of costs, plus reference rates • We'll issue contracts electronically	• Agree a framework for your basket requirements and we'll provide a breakdown of costs • We'll also provide reference rates for every customer within the basket • We'll issue contracts electronically • You can trade for customers individually or together, with no cross-subsidy between customers

Energy purchasing	**Tradeable volume (as low as 1% with 1% increments):**
	• Choose to trade in baseload and peak, or baseload only
	• Unfixes and refixes: 0.1MW blocks
	• At wholesale market prices via our Hedging team, 9am–4pm Monday to Friday
	  ◦ Trade via our Evolution portal – prices held for 1 hour
	  ◦ Over the Counter (OTC) brokers (ICAP, GFI, Griffin, and Spectron)
	• Trade up to 3.30pm on the tenth working day before month end
	• Untraded volume is default purchased according to Argus prices
	• No trade fees

Non-energy costs	**Non-energy costs are fixed at point of contract for maximum security** Exceptions are losses and shape fees, which are included in the CAF. **CAFs** CAFs change the wholesale prices used to calculate your commodity adjustments to create an "at the meter" supply rate. They incorporate transmission and distribution losses and shaping adjustments.
Billing	We'll provide reference rates for the contract, with one set for each 12-month period from the contract start date. Choose between the two options below to determine how we bill the traded commodity for the contract: **Monthly adjustments** Make energy purchases before each month of delivery. You can fix as little as 1% of your monthly volume, and add sites, at any time. Your clients will receive monthly reconciliations on their energy bill. **Zero adjustments** Complete your energy purchasing (in 12-month increments) before the start date of the contract, with no reconciliation, and we'll provide your fully delivered rates. The site addition window closes for the 12-month period when we agree rates and you can then add sites through the remaining contract period. Where a zero adjustment window has closed, we can provide fixed bridging contracts to add additional sites to an existing portfolio.
Evolution portal	**Get access to the following insights via our Evolution portal:** • Position reports • Online trades and trade history • Mark to market reporting • Forecast history • Trading adjustments • Monthly flex site list (provided by our dedicated Flex team)

Flexible energy purchasing – Evo Block

For detailed trading using our online portal, Evolution, choose Evo Block to fix as little as 0.1MW blocks.

This is an ideal option for stand-alone customers wanting to manage their energy costs through your trading strategy. This product gives you market access, in various block sizes, with no trade fees.

Configuring your contract	
Duration	Variable contract lengths (as agreed at point of sale)
Minimum volume	20GWh
Meter types	LV and HV HH/NHH
Portfolio management	**Site changes:** • Add or remove sites (may require revised forecast of the MW block allocation) • Fixed bridging contracts are available **Volume tolerance:** • HH: 10% monthly tolerance • NHH: If more than 50% of consumption leaves the contract by CoT **Annual reforecasting tolerance:** • Overall: 15%
Energy purchasing	**Tradeable volume (minimum 0.1MW):** • Choose to trade baseload and peak, or baseload only • Fixes, unfixes and refixes: 0.1MW • No trade fees • At wholesale market prices via our Hedging team, 9am - 5pm Monday to Friday ◦ Telephone – recorded line ◦ Over the Counter (OTC) brokers (ICAP, GFI, Griffin and Spectron) **Default trading options** • Trade up to 3.30pm on the third working day before month end • Choose between: ◦ Argus Month Ahead Closing Offer Price ◦ N2EX Day Ahead **Non-tradeable volume:** • Shape Fee: fix in 12-month increments or for the contract duration • Purchase residual volume with the fixing of the Shape Fee.

Non-energy costs	**Non-energy costs are fixed** Opus Energy will fix your non-energy costs with the fixing of the Shape Fee.
Billing	We'll provide reference rates for each customer contract, with one set for each 12-month period from the contract start date. Choose between the two options below to determine how we bill the traded commodity for the contract: **Monthly adjustments** Make energy purchases before each month of delivery. You can fix your monthly volume, and add sites, at any time. Your clients will receive monthly reconciliations on their energy bill. **Zero adjustments** Complete your energy purchasing (in 12-month increments) before the start date of the contract, with no reconciliation. We'll update the reference rates to include the traded commodity adjustment. The site addition window closes for the 12-month period when we agree rates and you can then add sites through the remaining contract period.
Reporting	**Our dedicated Flex team can provide you with the following insights:** • Position reports • Online trades and trade history • Forecast history • Trading adjustments • Monthly flex site list

Get in touch

If you have any questions, speak to your Business Development Manager or email corporate.accounts@opusenergy.com

w: www.opusenergy.com
t: 0843 227 2377
e: contactus@opusenergy.com
p: Opus Energy House, 8-10 The Lakes, Northampton, NN4 7YD

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